

CHAMPION OF THE TRADES

Skilled trades and heavy industry propel the world forward. At Industrious Group, we know how important it is to grow the skilled trades workforce, to bring new technology solutions to critical industries, and to enable operations that rely on motion—to stay in motion. And we're laser-focused on leading the charge.

WHO WE ARE

Industrious Group is a North American leader focused on delivering maintenance, repair, and modernization solutions for heavy machinery and equipment in critical industries. We manage a portfolio of wholly owned subsidiaries with a nationally diversified customer base and a comprehensive North American growth focus.

While we operate independently, Industrious Group is a wholly owned subsidiary of Itochu International Inc., which is owned by Itochu Corporation—a 160 year-old Japanese conglomerate with operations in over 60 countries and revenues that exceed \$90B.

OUR FOCUS

Industrious Group champions a portfolio of equipment lifecycle solution businesses that keep critical industries in motion. Serving a broad range of heavy machinery and equipment industries, our skilled trades, engineers, and field service teams are dedicated to the delivery of high-value engineering, maintenance, repair, modernization, and new or replacement parts services that optimize productivity.

- Industries served: hydroelectric power, steel, aluminum, automotive, general manufacturing, consumer appliance, oil and gas, agriculture, marine, and more.
- Machinery serviced: turbines, metal-forming equipment, steelmaking and aluminum equipment, industrial processing, gear boxes, pumps, and more.
- Parts repair or replacement: machined or fabricated: low-volume, high-value, large size, precise specifications, and tight-tolerance components.
- New products: mechanical and hydraulic presses, OEM mandrills, mill stands, rolls, hydro turbines, and other proprietary equipment.

Our core customers are end users in manufacturing and renewable power generation. Secondary customers include OEMs or component manufacturers.

OUR GOAL

Industrious Group is working to become the leading North American solutions provider for heavyindustrial machinery and equipment—bringing together innovative technologies and best-in-class engineering to deliver single-source solutions for the modernization, maintenance, and repair of industrial equipment, facilities, and complex manufacturing systems.

Industrious Group is actively pursuing acquisitions that will help us achieve this vision by enhancing core capabilities and technical skill sets, as well as expanding our multi-industry expertise.







TARGET GROWTH INDUSTRIES

We are exploring strategic opportunities to acquire diverse companies that will uniquely add to our collective capabilities.



EXPANDING OUR CAPABILITIES

To support our vision for growth, we're looking for partnerships that can augment our capabilities in the following areas:



M&A INVESTMENT CRITERIA

We're looking for businesses with:

- Headquarters in the US and/or Canada.
- A focus on the North American market.
- Experienced leadership with extensive industry knowledge.
- Strong financial stability with a revenue in the range of \$10M–200M.

Please contact us for more information. We look forward to exploring opportunities with you.

DUSTIN INTIHAR Director of M&A and Strategic Partnerships

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Visit us at IndustriousGroup.com to learn more.